# AUSTRALIA (CARTEIN) SINGAPORE (GMT+8) (OE:5×10)

## 19 JAN - 8 FEB, 2021 ASIA TELECOM SUMMIT

## Next Gen Wi-Fi & IoT

## Tiago Rodrigues 8th Feb 2021

#WGC | #wifirevolution | #lovewifi | #openroaming





## Moderator Introduction & Welcome

## TIAGO RODRIGUES

CEO, Wireless Broadband Alliance





# ASIA TELECOM SUMMIT

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## Asia Telecom Summit

## Full Program Agenda

3<sup>rd</sup> – 4<sup>th</sup> February – WBA Members Only Working Sessions Start time: 10:00 ET; 07:00 PT; 23::00 Singapore; 15:00 GMT

4<sup>th</sup> February – WBA Members Only Working Session **Briefing for Asia-based members** Start Time: 08:30 PST 11:30 EST; 16:30 BST17:30 CET

#### ASIA TELECOM SUMMIT OPEN CONFERENS GE time 16:00 Singapore; 08:00 GMT; 03:00 ET; 00:00 PT Tuesday 19<sup>th</sup> January Wednesday 27<sup>h</sup> January Thursday 28<sup>h</sup> January Tuesday 2<sup>rd</sup> February Monday 8<sup>th</sup> February Wi-Fi & 5G: The Path To Convergence **WBA Executive** Next Gen Wi-Fi Next Generation of **OpenRoaming:** Wi-Fi Plenary & Transfor\_ning 16:00PM /ingapore IoT Public & Guest **√i-Fi** Wi-Fi & 5G: The Path To Conve Jence 12:30 AM Singapore



## Next Gen Wi-Fi & IoT



Tiago Rodrigues

CEO Wireless Broadband Alliance



Irvind Ghai

VP Marketing On Semiconductor



#### Dr. Wael Guibene

Principal Engineer & Director - Wireless and IoT R&D

Charter Communications



#### Rémi Lorrain

Director of Programs Global LoRaWAN Networks Director Semtech Corp



## Next Gen Wi-Fi & IoT



Dr. Derek Peterson

CTO Boingo Wireless



Paul Duffy

Senior Technical Leader and CTO Innovation Lab

Cisco



Johan Terve

VP Marketing Aptilo Networks



| TODAY'S AGENDA   |  |  |  |  |  |  |
|------------------|--|--|--|--|--|--|
| 08:00am          | Moderator Introduction & Welcome   |  |  |  |  |  |
| (GMT)            | Tiago Rodrigues, CEO - Wireless Broadband Alliance   |  |  |  |  |  |
| 08:05am          | Dueling Wi-Fi 6E and 5G benefits accelerate Industrial IoT   |  |  |  |  |  |
| (GMT)            | Irvind Ghai, VP Marketing, ON Semiconductor  |  |  |  |  |  |
| 08:25am<br>(GMT) | Introduction to the WBA & LoRaAlliance Initiative         Dr. Wael Guibene, Principal Engineer II & Director - Wireless and IoT R&D, Charter         Overview of the LoRa WAN <sup>®</sup> joint trials program         Rémi Lorrain, Director of Programs/Global LoRa WAN Networks Director         Convergence: The Smart Building Strategy         Dr. Derek Peterson, CTO, Boingo Wireless         Smart Light Pole for Smart City Applications         Dr. Wael Guibene, Principal Engineer & Director - Wireless and IoT R&D, Charter         LoRa WAN <sup>®</sup> and OpenRoaming <sup>™</sup> Paul Duffy, I-IoT CTO Team, Cisco |  |  |  |  |  |
| 09:10am          | Q&A: Moderated Panel- How IoT is benefiting from combined Wi-Fi &LoRaWAN Deployments   |  |  |  |  |  |
| (GMT)            | Dr. Wael Guibene, Principal Engineer II & Director - Wireless and IoT R&D, Charter Spectrum  |  |  |  |  |  |
| 09:20 am         | Zero Touch: enabling IoT with OpenRoaming  |  |  |  |  |  |
| (GMT)            | Johan Terve, VP Marketing, Aptilo Networks   |  |  |  |  |  |
| 09:40am          | Overview of the WBA 2021 IoT Programs  |  |  |  |  |  |
| (GMT)            | Tiago Rodrigues, CEO - Wireless Broadband Alliance   |  |  |  |  |  |
| 10:00a m         | Close  |  |  |  |  |  |
| (GMT)            | Tiago Rodrigues, CEO - Wireless Broadband Alliance   |  |  |  |  |  |



## Dueling Wi-Fi 6 and 5G Benefits Accelerate Industrial IoT

## **IRVIND GHAI**

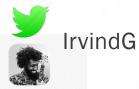
Vice President Marketing, On Semiconductor



THINK ON.

Dueling Wi-Fi 6E & 5G Benefits Accelerate Industrial IoT

## Irvind Ghai





www.onsemi.com

## **Industrial IoT Connectivity**



- Trends & Drivers
- Intersection of 5G & 6GHz
- Wi-Fi 6E Value
  - Expanded Spectrum
  - Features & Benefits
  - Ecosystem Rollout
- Opportunity
  - Silicon, Software, Security& Systems
  - Coexistence: Hybrid Networks
- Wi-Fi & 5G Benefits Aggregated...



# Industry 4.0 Trends



- Automation
  - Safety, Quality & Cost Optimizations
  - Digitized Workflow
  - Reduced On-site Footprint
- Big Data/Cloud
  - Consumer Patterns
  - Shorter Cycle Time
  - Inventory Management
- System Integration
  - Fixed & Proprietary **O** Flexibility
  - Multi-Vendor Interoperability
- Connectivity: Ethernet **1** Wireless
  - Faster Manufacturing Retooling
  - Shared Resources



## **IIoT Connectivity Drivers**





#### • M2M IIoT

- M2M 19% CAGR\*
- Headless Device Onboarding
- AI/Big Data
  - Adapt faster to Consumer Patterns
  - Inventory Management
  - Diagnostic & Service Data
- Cost & Time Optimization
  - AGV
  - Multi-Vendor Floor Build
  - Shared Line Equipment
  - Agile Factory, Retooling, Inventory
     Management



- Bloomberg, 10/31/2020
- Alibaba' Xunxi "Fast Rhino"

\* Courtesy Cisco Annual Internet Report



## **IIoT: Intersection of 5G & 6GHz Benefits**



\* Scharfsinn/Shutterstock.com

#### • Industrial IoT Wireless Attributes

- Determinism/Reliability
- Scalability
- Operate in Hybrid Network Environment
- 5G
  - Mobile Data/Broadband Heritage
  - Stack & Spectrum: licensed advantage
  - 5G offers low latency in licensed bands
  - 5G private networks business models
- Wi-Fi
  - Home/Enterprise Heritage
  - Stack & Spectrum: unlicensed advantage
  - Wi-Fi 6 OFDMA, scheduling enhancements
  - Integration with Ethernet
  - 5G Wi-Fi off-load model coexistence!



## **6GHz Unlicensed Band Further Expands Wi-Fi**



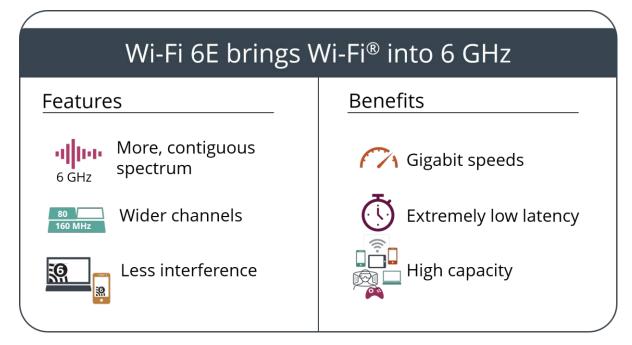
5GHz (existing spectrum)

#### 6GHz will triple US available Wi-Fi spectrum

|                   | Existing 2.4GHz<br>(Wi-Fi 6 & below) | Existing 5GHz<br>(Wi-Fi 6 & below) |  | 6GHz<br>(Wi-Fi 6 and beyond)  |  |
|-------------------|--------------------------------------|------------------------------------|--|---|--|
| Total Spectrum    | 80MHz                                | 500MHz                             |  | 1200MHz   |  |
| 20/40MHz channel  | 3 / 1                                | 25 / 12                            |  | 59 / 29   |  |
| 80/160MHz channel |                                      | 6 / 2                              |  | 14 / 7  |  |
| 320MHz channel    |                                      |                                    |  | 3   |  |
| Max data rate     | 1.1 Gbps (11ax)                      | 10 Gbps (11ax)                     |  | 20 Gbps (11ax+, 320MHz); >30 Gbps (11be, 320MHz)  |  |
| Link Quality      | Severely<br>Congested                | Increasingly<br>Congested          |  | 2-3x more available channels<br>No Legacy Wi-Fi interference<br>Scalable to next generation Wi-Fi (11be and beyond) |  |



# Wi-Fi 6E Optimizes Industrial IoT



\* Wi-Fi Alliance

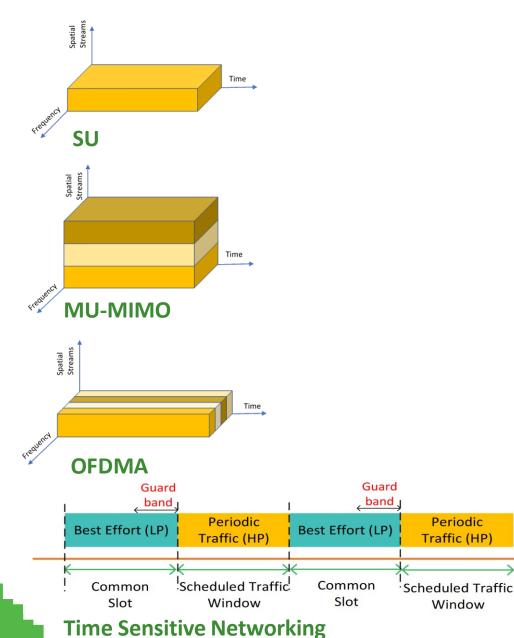


## Capacity & Speed – Data Intensive Transfers

- 6GHz Spectrum
- More 160MHz channels
- MU-MIMO
- Congestion & Latency Time Sensitive Apps
  - OFDMA
  - Scheduling & less channel contention
  - 6GHz helps reduce management clutter
  - 6GHz will avoid legacy clients
- Range & Power Maximize Battery
  - Target Wait Time (TWT)
  - 6GHz low power Wi-Fi (VLP)
  - Additional Radios (e.g. Zigbee Coexistence)



## **Features That Make A Difference...**



- Reduced Management Clutter
- Enterprise **1**60MHz
  - 6GHz Frequency Reuse
  - Headless Device Onboarding (Key for M2M IIoT)

## • MU-MIMO

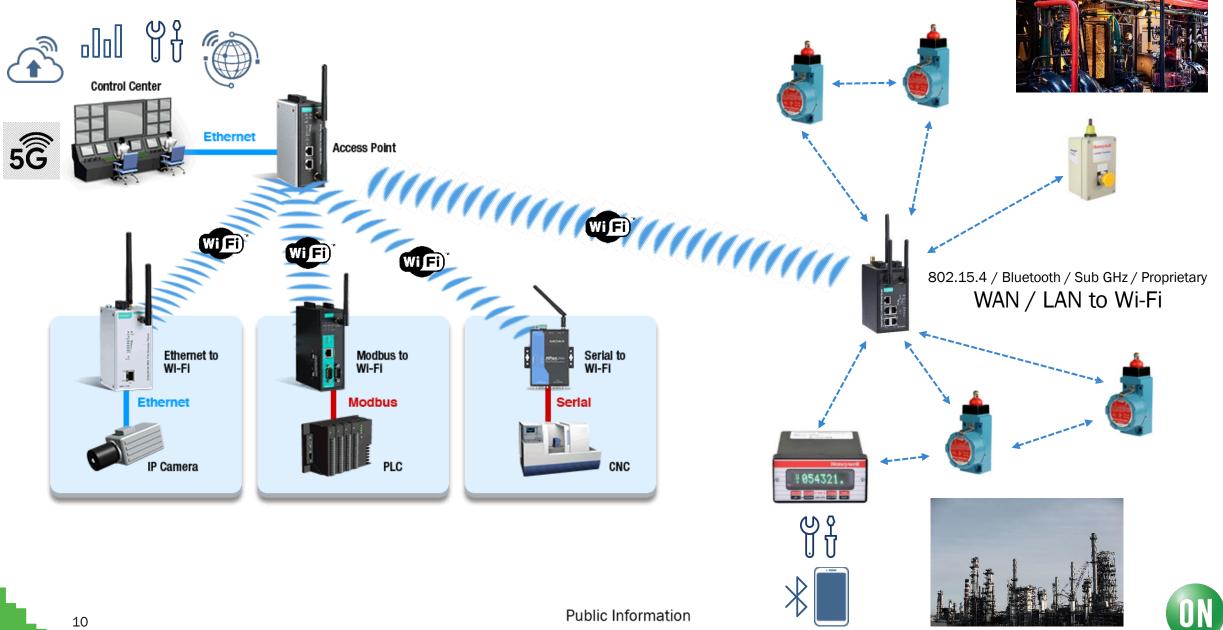
- Multiple Devices Supported Simultaneously
- Both Uplink & Downlink
- OFDMA
  - Simultaneous Channel Usage
  - Scheduling
- TSN Development Ongoing
  - 802.Qbv Enhancements for Scheduled Traffic
  - 802.1Qbu Frame Preemption
  - For Traffic across Wired & Wireless

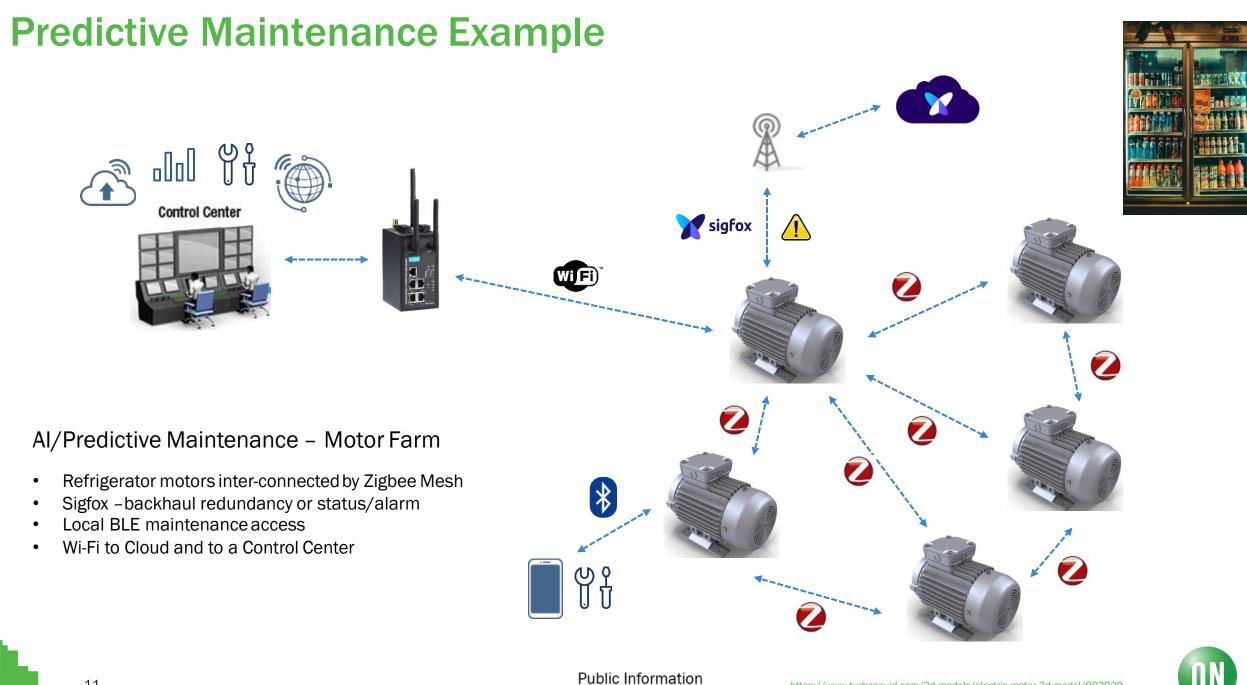


# **Wi-Fi 6E Infrastructure Platforms**

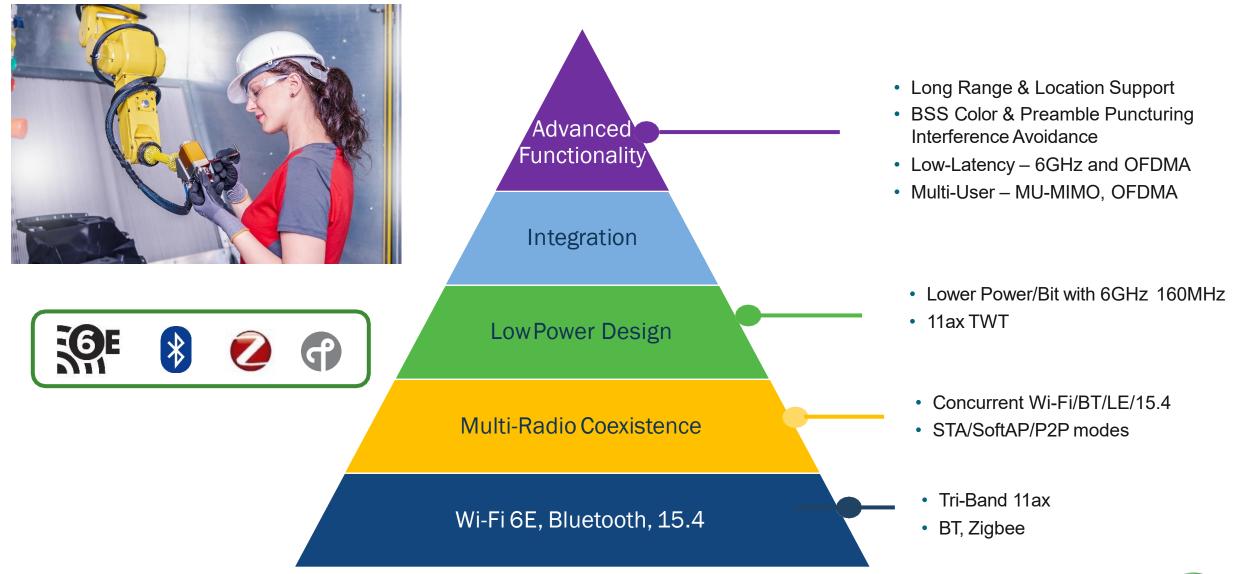


## **Hybrid Industrial Network**





## Wi-Fi 6E For IIoT





# 5G & Wi-Fi Benefits Aggregated...

#### • A Hybrid Future

- 5G adds value in licensed spectrum
- Wi-Fi's rich unlicensed eco-system has a \$ advantage
- Both technologies will coexist in locally licensed spectrum
- Wi-Fi Is Being Used Today
  - Enterprise, Warehouses, Health Care...
  - Latency requirements meet multiple applications
  - Natural IP extension to Ethernet Networks
- Continued Innovation
  - Throughput continues to increase
  - TSN efforts underway
  - Wi-Fi 7 further addresses:
    - Deterministic enhancements
    - Multi link replication





# Dueling Wi-Fi 6E & 5G Benefits Accelerate Industrial IoT







## Introduction to the WBA and LoRa Alliance initiative

## DR. WAEL GUIBENE

Principal Engineer II & Director - Wireless and IoT R&D, Charter Communications









## Wi-Fi<sup>®</sup> & LoRaWAN<sup>®</sup> Trials

## WBA Asia Telecom Summit 2021







- Panelists Presentation
- Introducing the Wi-Fi<sup>®</sup> & LoRaWAN<sup>®</sup> joint trials program
- Illustrating the use cases and results of Wi-Fi<sup>®</sup> and LoRaWAN<sup>®</sup> trials
  - Boingo use-case: Multi Family Dwelling
  - Charter use-case: Smart Light Pole
  - Cisco use-case: OpenRoaming<sup>™</sup> and LoRaWAN<sup>®</sup>
- Panel Discussion

## **Meet the Panelists**





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## Overview of the Wi-Fi & LoRa WAN joint trials program

## **RÉMI LORRAIN**

Director of Programs/Global LoRa WAN Networks Director, LoRa Alliance









Introducing the Wi-Fi® & LoRaWAN® joint trials program Remi Lorrain, Semtech







 Multi-Radio Access Network Strategy has become obvious on Io7 Market

 Wi-Fi<sup>®</sup> & LoRaWAN<sup>®</sup> Leading license exempt standards can cover most of massive IoT use cases

- Demonstrate the vision through real use cases implementation

## Wi-Fi<sup>®</sup> & LoRaWAN<sup>®</sup> Deployment Synergies launched the white paper series



#### Wi-Fi & LoRaWAN Deployment Synergies IoT Work Group

Main Objective

Expand on business opportunities and use cases deriving from combining Wi-Fi with LoRaWAN, in a first Joint Task Force between WBA and LoRa Alliance.



#### Outcome & Next Steps

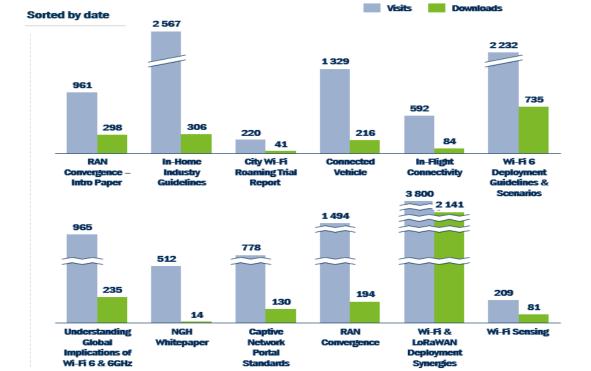
Prepare the knowledge base in terms of technological use cases to drive a practical field trial in 2020.

#### Leadership Team



Project Co-Leader Dan Klaeren - Syniverse





## Wi-Fi & LoRaWAN Deployment Synergies white paper

Published in September 2019 Strong impact: 25 companies, 2500+ downloads in a quarter Decision to follow-up on practical work focused on Wi-Fi and LoRaWAN trials



## Wi-Fi<sup>®</sup> & LoRaWAN<sup>®</sup> Trials obvious next step

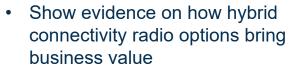


#### **BUSINESS OBJECTIVES**

WBA and LoRa Alliance jointly published the <u>Wi-Fi & LoRaWAN</u> <u>Deployment Synergies white paper</u> which illustrates new business opportunities for mobile operators, operators in the unlicensed spectrum, enterprises, cities, and other key Internet of Things (IoT) market players with Wi-Fi networks to support critical IoT.

Going forward, a joint collaboration between WBA and the LoRa Alliance will develop **Hybrid Trials with Wi-Fi and LoRaWAN** incorporating multiple Proofs of Concept (POC).

## **Published in November 2020**



- Show real IoT use case implementations combining Wi -Fi and LoRaWAN
- Provide contact information for any interested party to reach-out to contributing companies

#### TARGET OUTCOMES

- Conduct trials in real world test cases explaining the practicalities of Multi -RAN strategy, and show clear examples of return on investment
- Provide straight forward summary (one page per use case model) focusing on business value

|                      | LoRa Alliance                                      |
|----------------------|--|
| LEADING PARTICIPANTS | + RELEVANT LINKS                                   |
| SEMTECH              |  |
|                      | Wi-Fi &LoRaWAN℗<br>Deployment Synergies            |
| boingo<br>           | Wi-Fi 6<br>Deployment Guidelines                   |
| SimplyCity           | IoT Interoperability:                              |
| Sectility            | IoT New Vertical Value Chains                      |
| SKYHOOK°<br>nesten   | Project Leaders<br>Leader: Rémi Lorrain<br>Semtech |
|                      | Co-Leader: Wael Guibene Charter                    |

## Wi-Fi<sup>®</sup> & LoRaWAN<sup>®</sup> Trials Findings





## Multi-RAN

Multi-RAN strategy is proven to be successful in loT as no technology can cover all use cases

#### Data

Multi-Technology data collection in the cloud (data management layer) is a widely adopted approach

## **Networks**

Wi-Fi and LoRaWAN Networks can be mutualized at Cloud, Chip, or Edge Computing (Gateway) levels

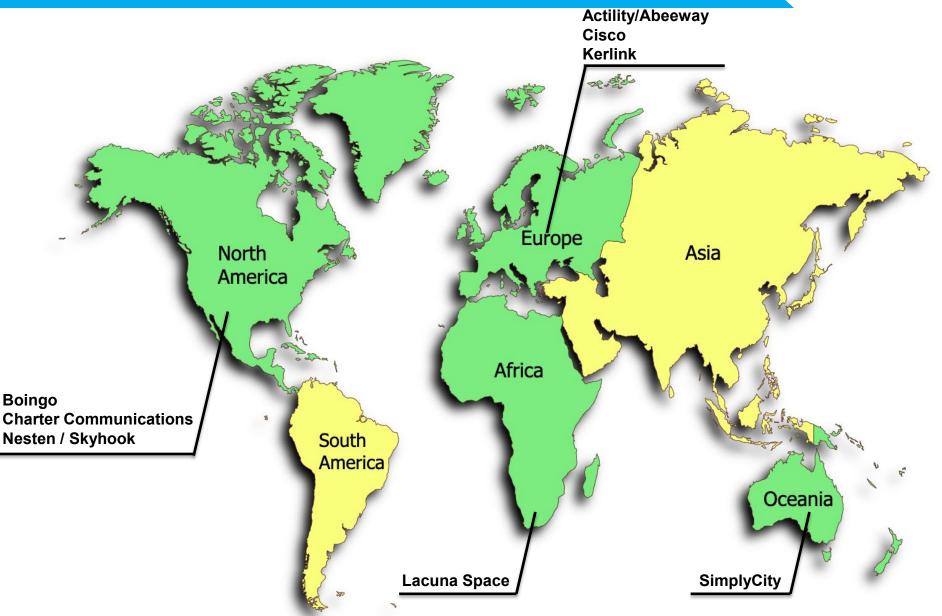
#### Interconnection

Multiple ways of potentially interconnecting including Centralized Federation based on Open Roaming (POC)

## Diversity of applications Trials geographic span







## Applications:

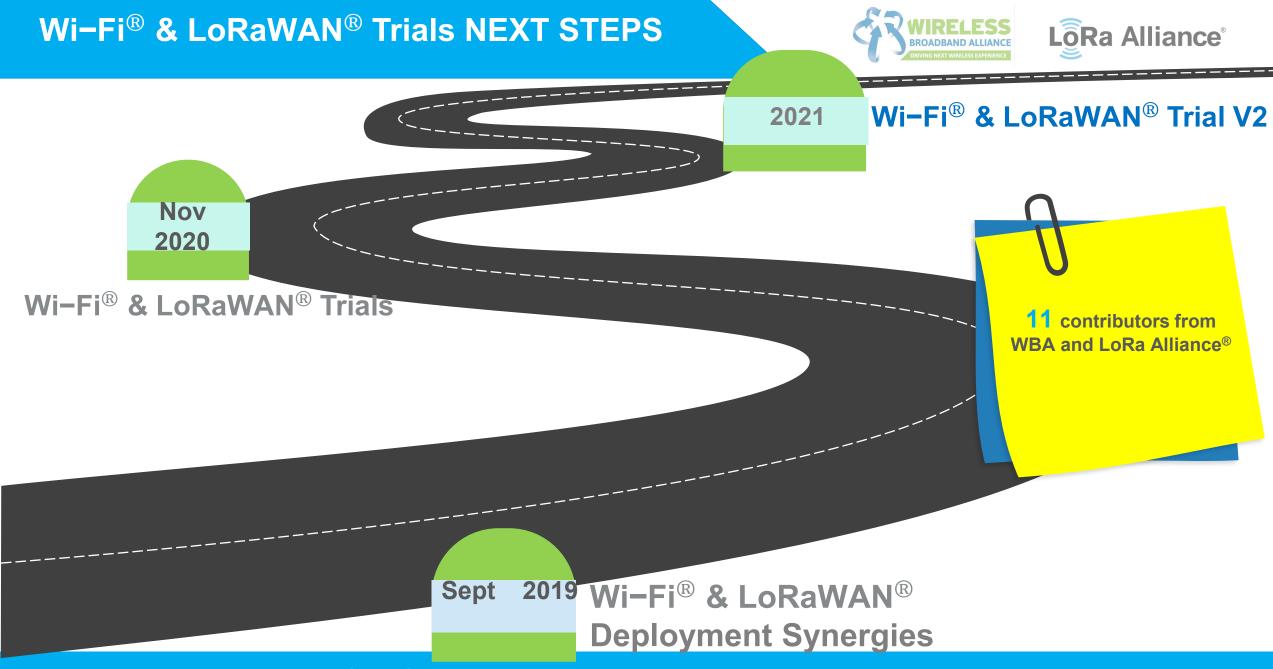
- Smart Cities
- IIoT/ Automotive
- Smart Buildings
- OpenRoaming
- Retail

-

-

-

- Location Services
- Endangered species protection



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## Remi Lorrain Global LoRaWAN Networks Director Rlorrain@Semtech.com





## Convergence: The Smart Building Strategy

## **DR. DEREK PETERSON**

CTO, Boingo Wireless









## Convergence: The Smart Building Strategy Dr. Derek Peterson, Boingo CTO







# WORLD **CLASS WIRELESS** FOR THE **WORLD'S PREMIER** PROPERTIES

Boingo delivers unparalleled managed wireless services at iconic venues serving more than

> BILLION CONSUMERS ANNUALLY



Applying the right **spectrum**, **technology** and **deployment** to connect **people** and **things**.

# LoRaWAN <sup>5G</sup> mmWave CBRS EDGE Wi-Fi 6E PROPERTYLAA HaLow LTE Passpoint 5G-NRU

### **Connectivity Trend: Always-On**





### **Boingo & LoRaWAN in Action**



## CONNECTING SENSORS EVERYWHERE

 $\succ$ 

### SENSORS

>

### **EVERYWHERE**

- Leak detection
- > Temperature
- Humidity
- Carbon monoxide

Difficult to reach places

Battery operated

- HVAC rooms
- Parking garages

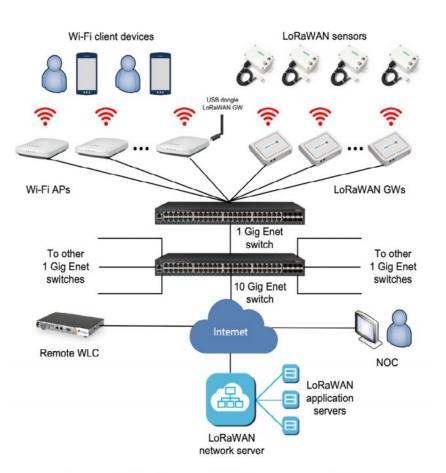
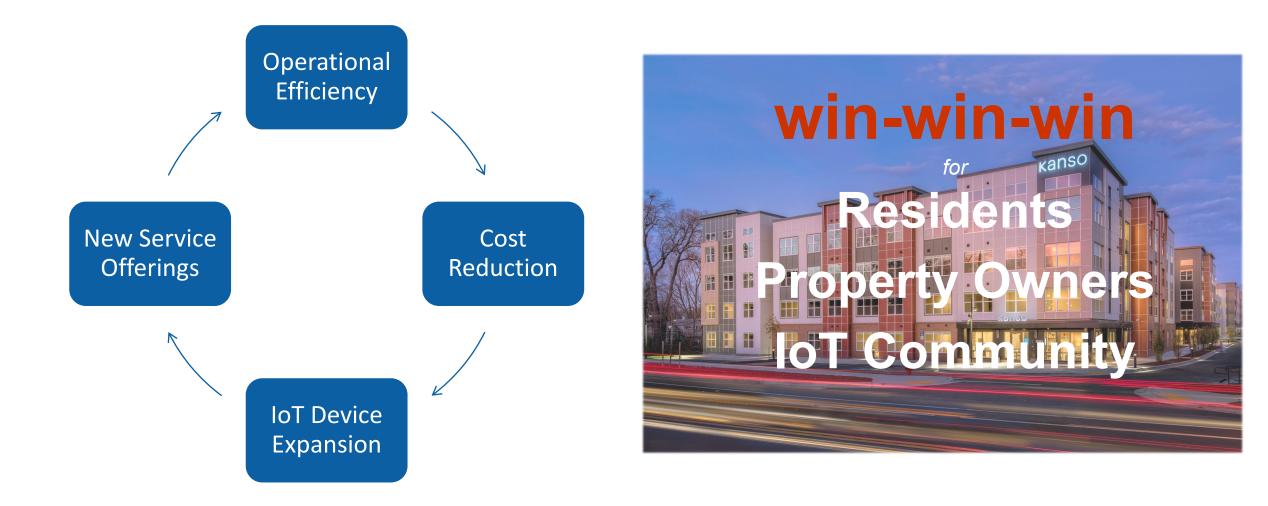


Figure 1 Wi-Fi & LoRaWAN network architecture for multifamily property

### **A Win-Win-Win Environment**





Thank You



## **Dr. Derek Peterson** CTO, Boingo Wireless dpeterson@boingo.com



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## Smart Light Pole for Smart City Applications

## DR. WAEL GUIBENE

Principal Engineer II & Director - Wireless and IoT R&D, Charter Communications









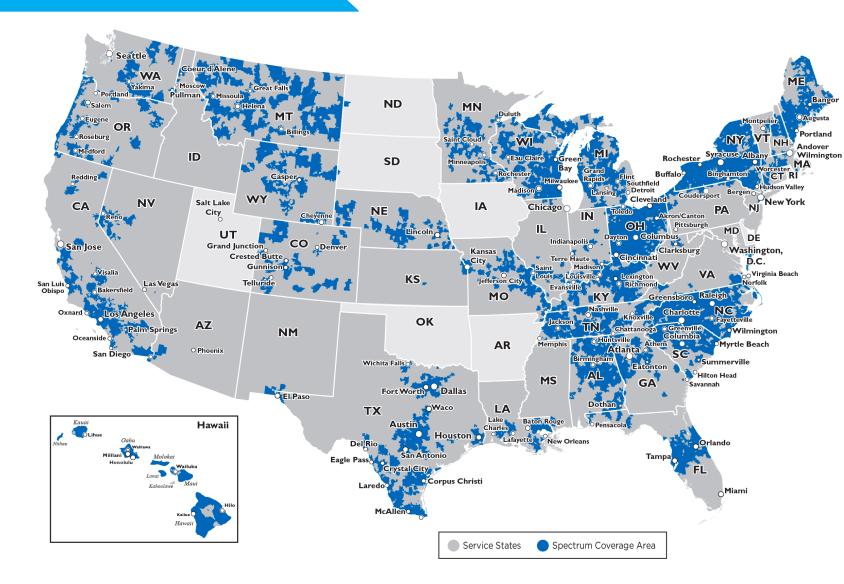
## Smart Light Pole for Smart City Applications Dr. Wael Guibene, Charter





### **About Charter Communications**

- Charter Communications is a major American telecommunications and mass media company that offers its services to consumers and businesses under the branding of Spectrum
  - 41 States Coverage
  - Spectrum: 30+ Million house-holds connected
  - Spectrum Mobile: 2+ Million subscriptions
  - Spectrum Enterprise
  - Spectrum Reach
  - Spectrum Networks

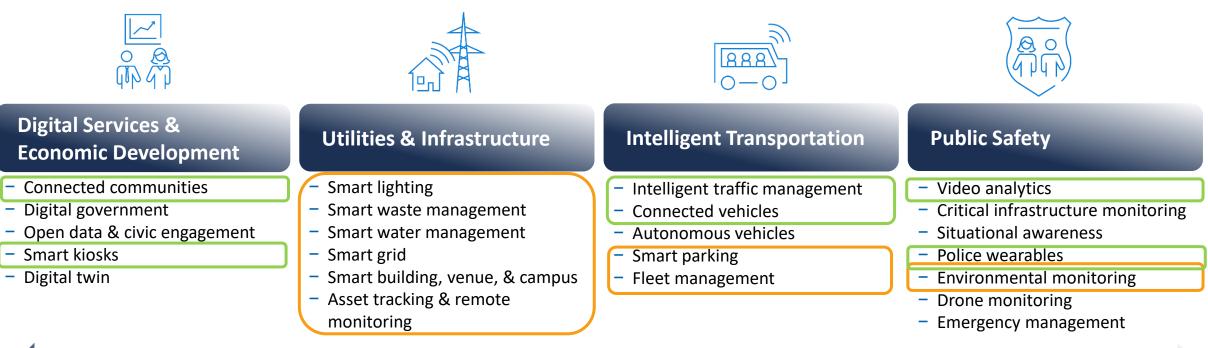


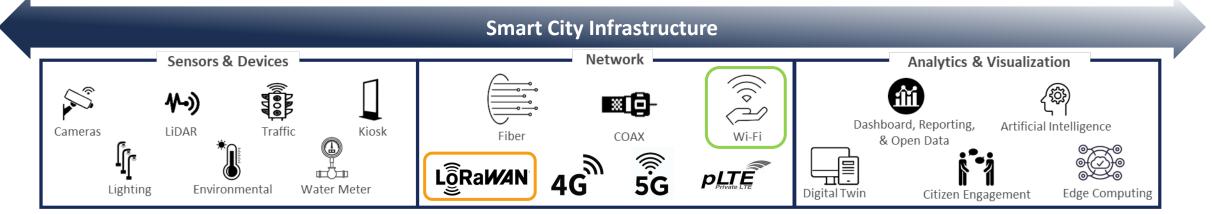
LoRa Alliance<sup>®</sup>

### **Smart City Solutions and Infrastructure**









#### Wireless Broadband Alliance and LoRa Alliance Proprietary Copyright © 2021

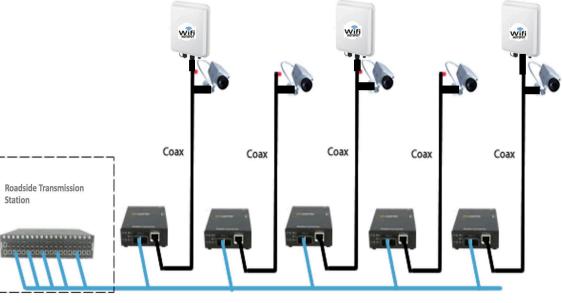
### **Smart Light Pole: Beyond the Luminaire**



### Smart Light Pole LoRaWAN Sub-system

### Smart Light Pole WiFi Sub-system





### Case Study: St. Petersburg, Florida

THE CITY OF St. Petersburg, FL - University of South Florida – College of Marine Science HAS BEEN SELECTED AS THE WINNER IN THE CATEGORY OF SUSTAINABLE INFRASTRUCTURE

DC Smart City







#### **Smart Lighting**

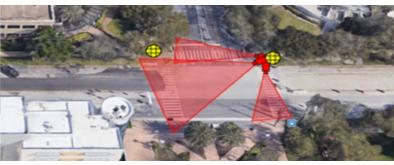
- Light Controller
  Sensors: Temp, Humidity, CO2, PM2.5, proximity
- Panic Button
  Security Camera(s)
  Public WiFi

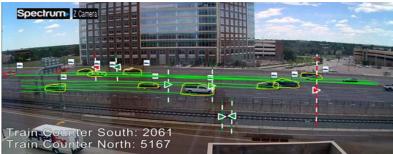


**IDC Award Winner:** Best Smart City Sustainability project 2020

### Marine Science: Guardians of the Gulf

- Underwater Cameras
- Artificial reef with "Fishial Recognition"
- Youth engagement working with local Boys and Girls Club





### **Smart Intersection**

- Pedestrian and vehicular count & direction monitoring
- data collection
- Video analytics and

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### **Smart City and The Light Pole.**





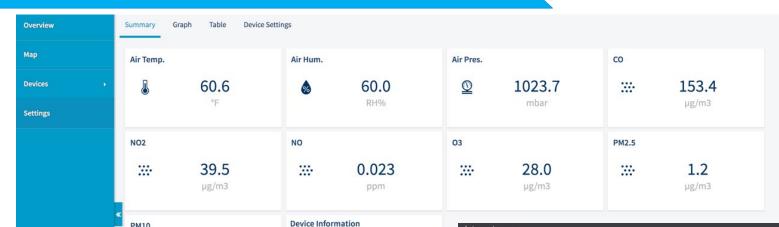


### **Convergence at the Presentation Layer (Cloud)**

PM10

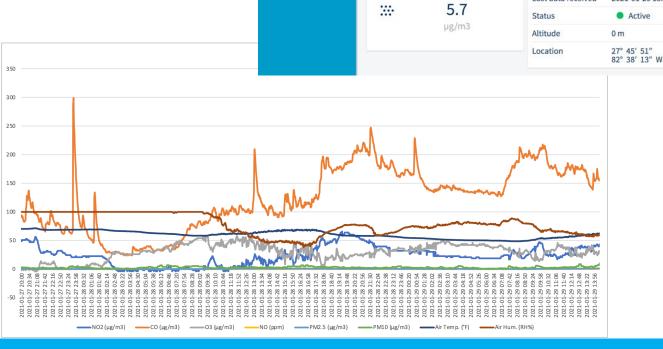


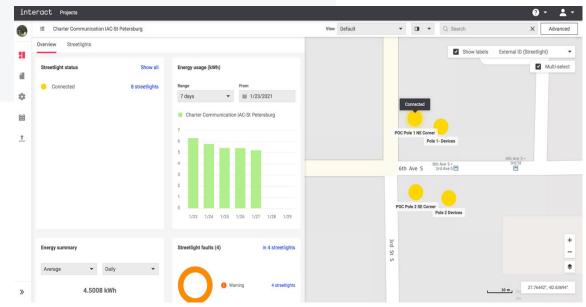




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# Dr. Wael Guibene

Director, Wireless, IoT - R&D Wael.Guibene@charter.com





## LoRaWAN<sup>®</sup> and OpenRoaming<sup>™</sup>

## PAUL DUFFY

I-IoT CTO Team, Cisco

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# OpenRoaming<sup>™</sup> and LoRaWAN<sup>®</sup>

## Paul Duffy, Cisco I-IoT CTO Team





## **Roaming Challenges**





Things cannot roam seamlessly across public/private networks



Secure **discovery** of assets and **communications across spectrum** are limited



**Identity** and **location** data are **siloed** and highly fragmented

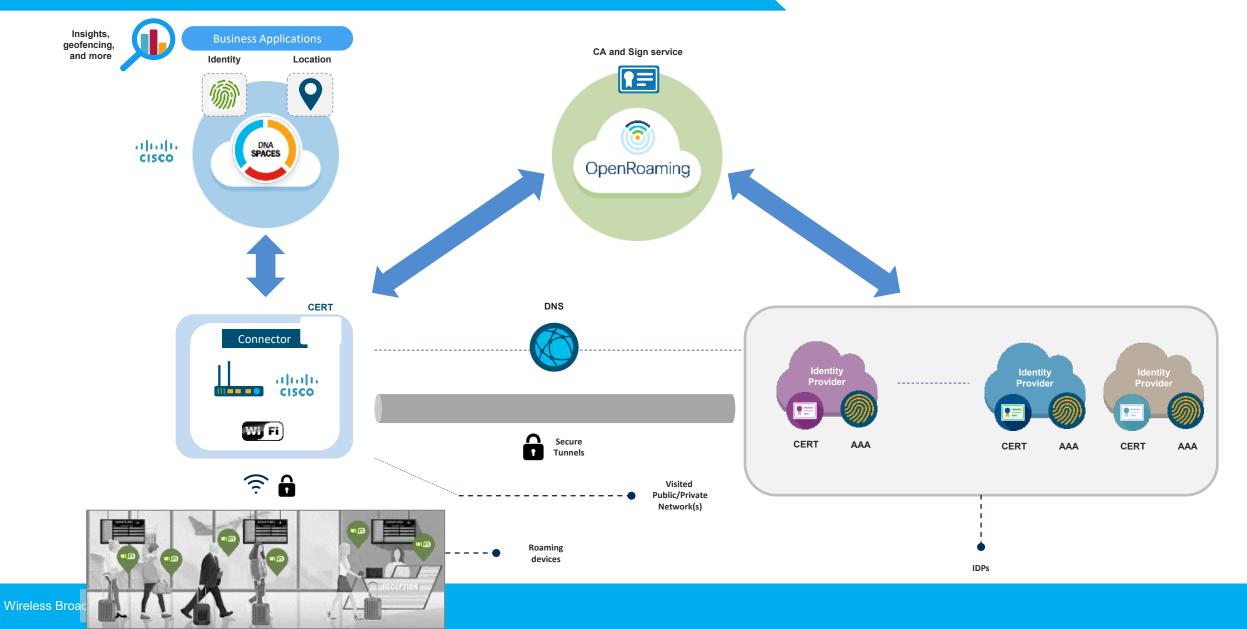
Multi-RAN trend but enterprises lack a consolidated view on what attaches to their networks

ART aims at addressing these challenges horizontally by prototyping and extending existing capabilities



## **OpenRoaming Today (WiFi Centric)**

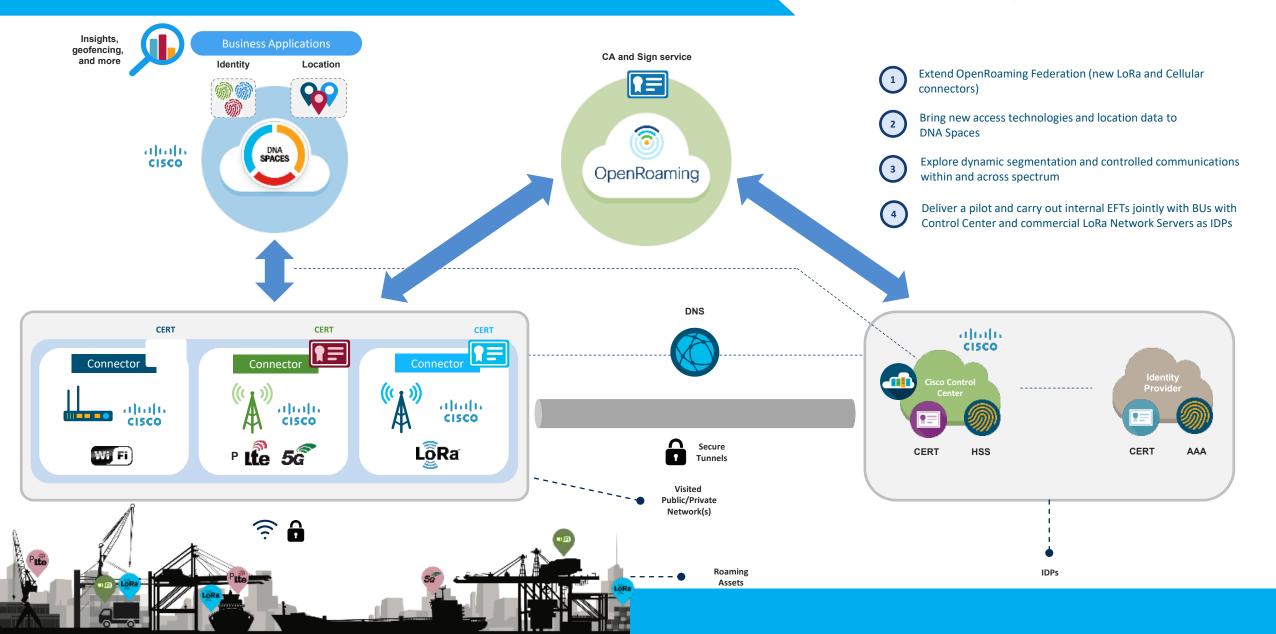




## **OpenRoaming for Extended for Multi RAN/IIoT**







## Field Trial: OpenRoaming for LoRaWAN



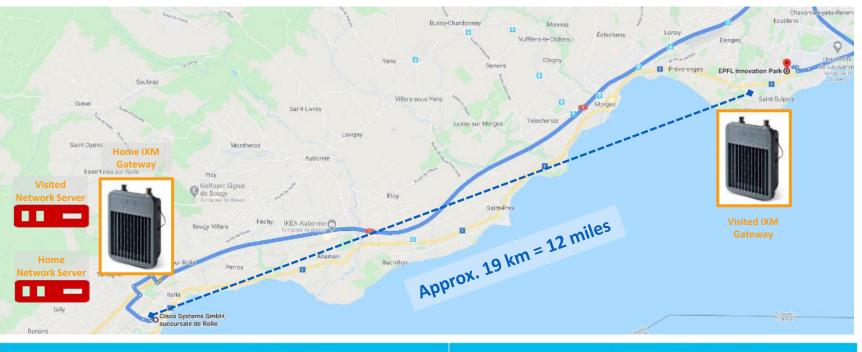
Initial tests in the field between 2 Cisco locations in Switzerland

- Cisco office in Rolle
- Cisco office in EPFL's Innovation Park

Based on dynamic DNS resolution and tunneling through the new LoRa connectors



1<sup>st</sup> ever dynamic peering and seamless roaming for LoRaWAN



Home Network (Rolle)

#### Visited Network (EPFL)



Wire





## Paul Duffy Industrial IoT CTO Team Paduffy@Cisco.com

# 

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### **Panel Discussion**







## Wi-Fi<sup>®</sup> & Lo Ra WAN<sup>®</sup> Trials Session

### DR. WAEL GUIBENE

### **RÉMI LORRAIN**

#### Principal Engineer II & Director - Wireless and IoT R&D Charter

### Director of Programs/Global LoRa WAN Networks Director LoRa Alliance

CTO Boingo Wireless

**DR. DEREK PETERSON** 

### PAUL DUFFY

I-IoT CTO Team Cisco







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## Zero Touch: Enabling IoT with OpenRoaming

## JOHAN TERVE

Vice President, Marketing, Aptilo Networks



# Step Up Your Wi-Fi and IoT.



Zero-touch Wi-Fi IoT raised to the power of OpenRoaming

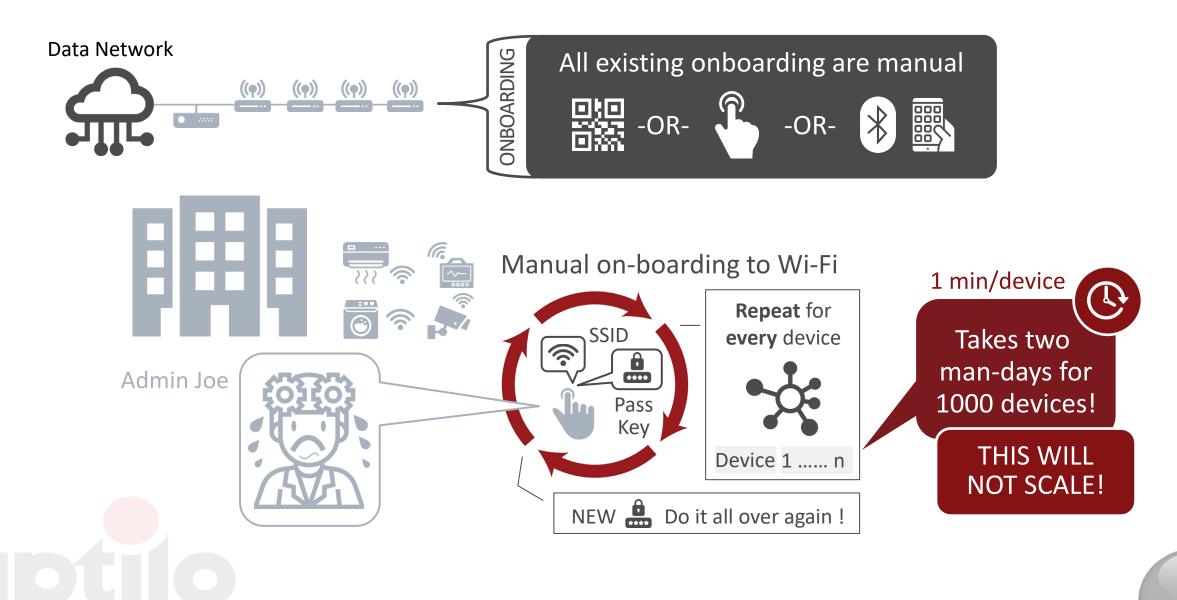


JOHAN TERVE, VP MARKETING

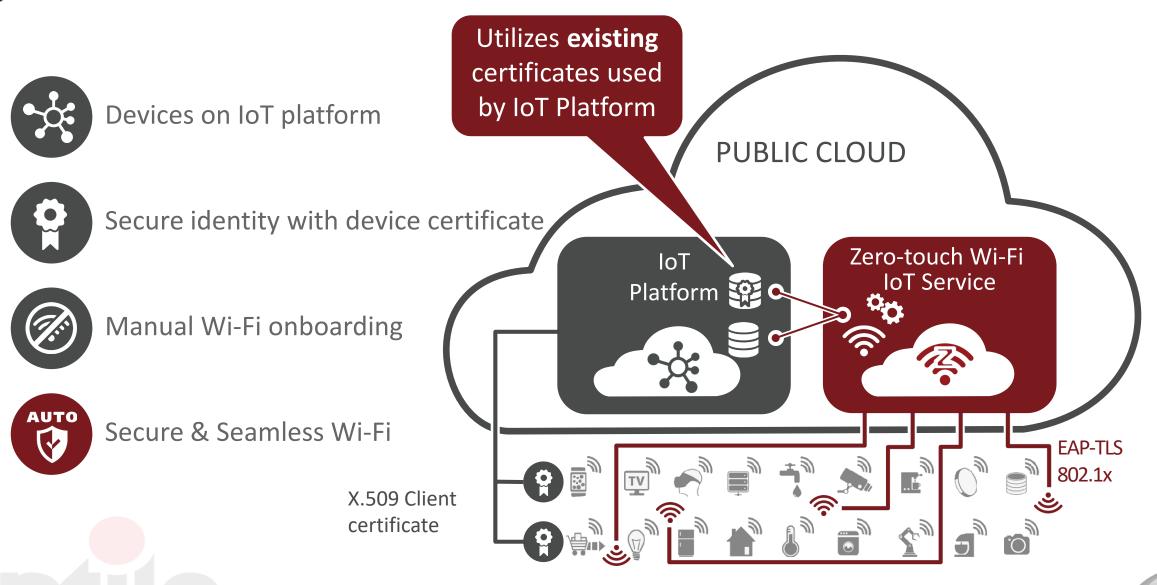




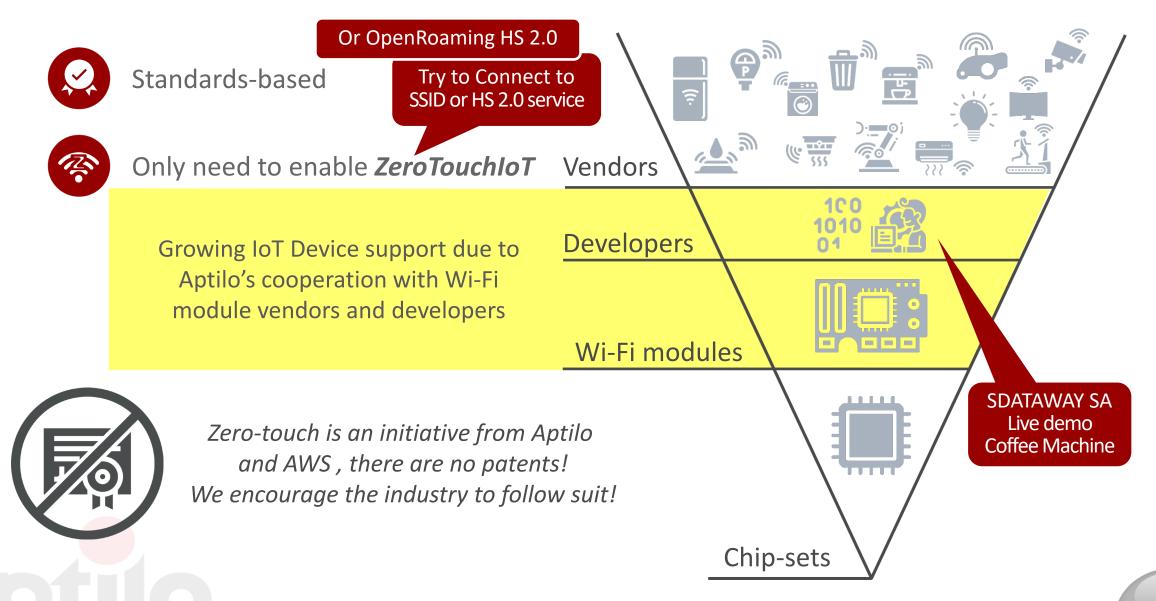
## THE WI-FI IOT ON-BOARDING CHALLENGE



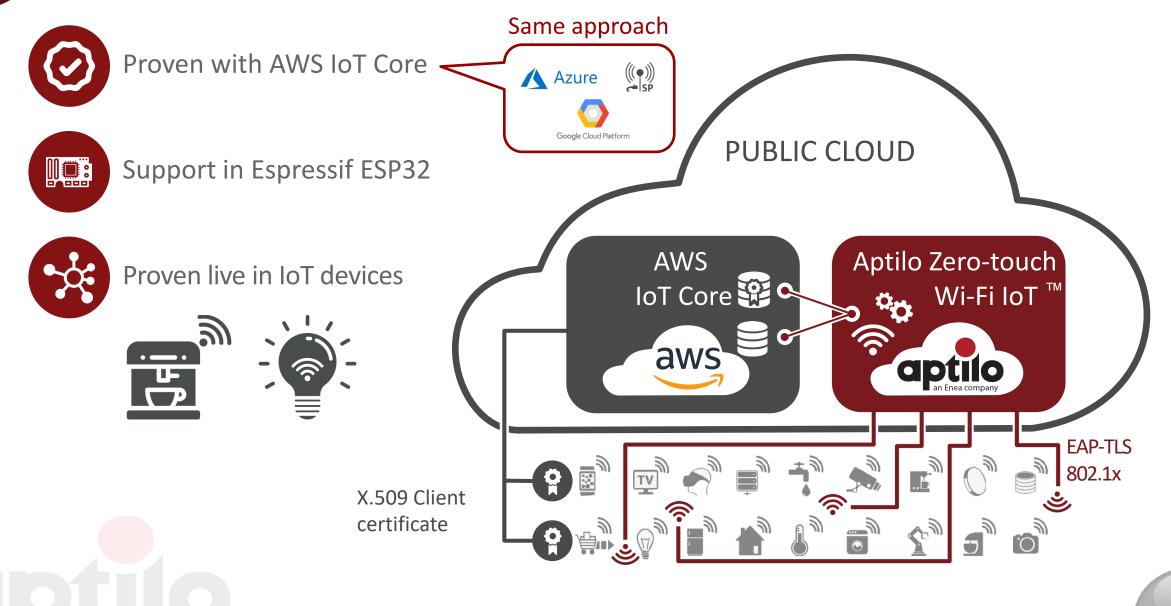
# SOLVING WI-FI IOT ONBOARDING CHALLENGES

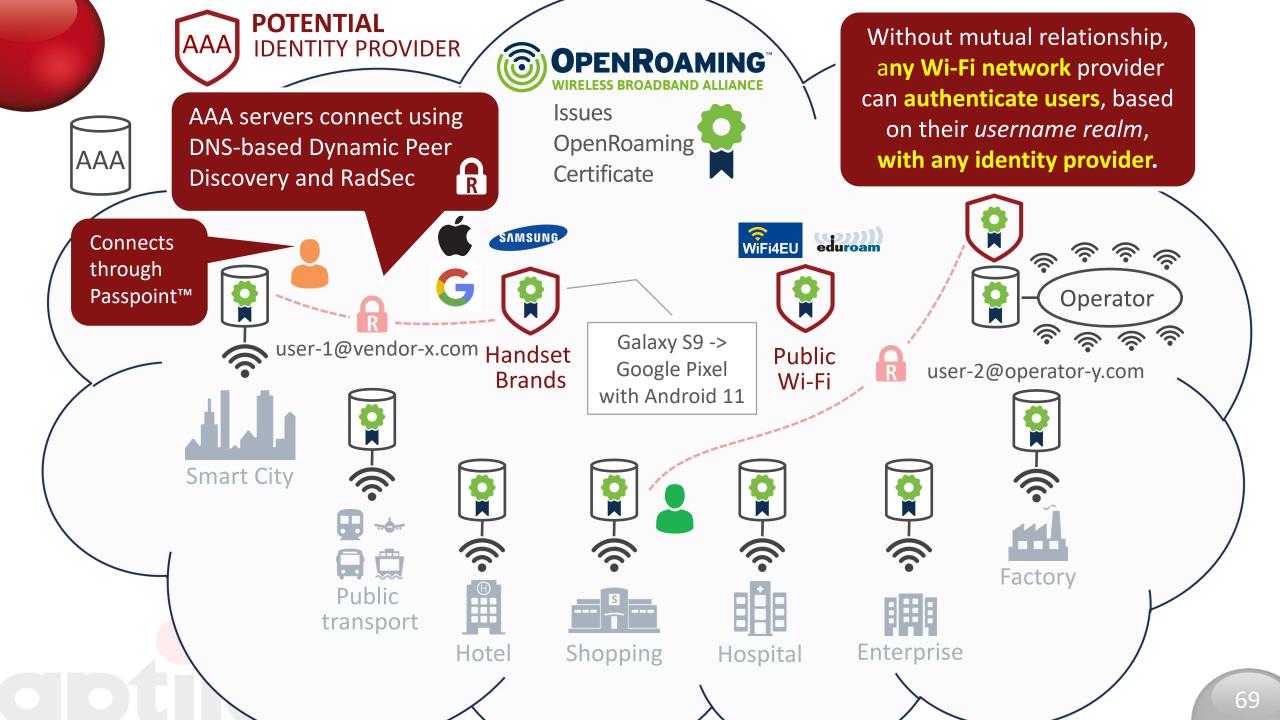


# **GROWING IOT DEVICE SUPPORT**

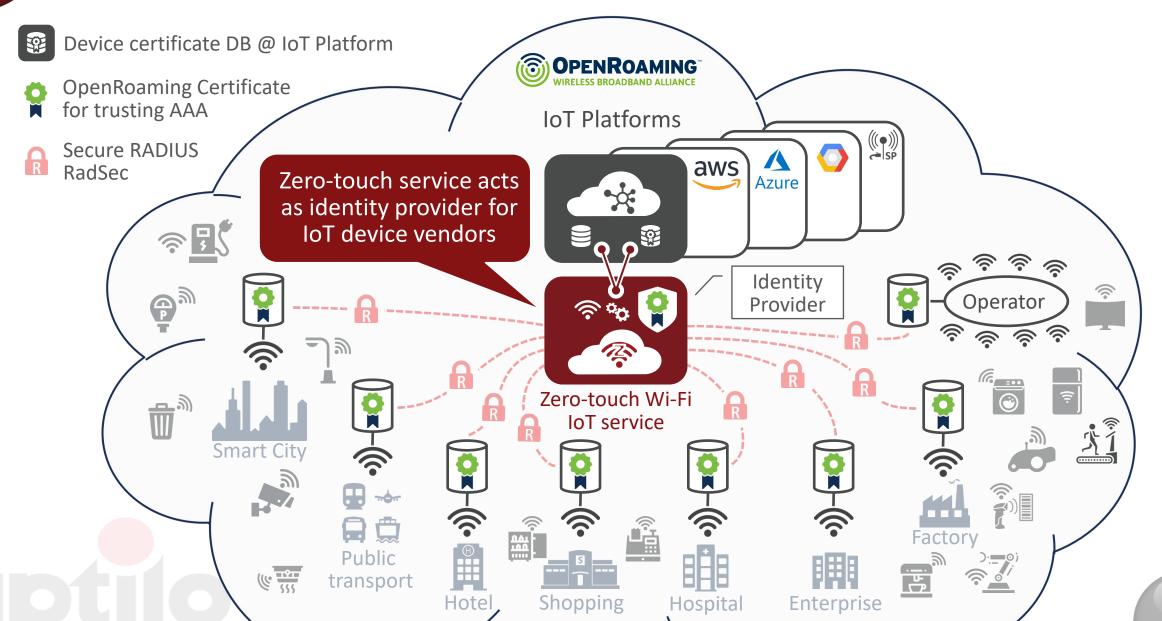


# **PROVEN BY APTILO AND PARTNERS**





## ZERO-TOUCH IOT AND OPENROAMING



70

Zero-touch Wi-Fi IoT raised to the power of OpenRoaming!

# A WORLD OF OPPORTUNITIES!



**OPENROAMING** 

Guests bring their devices to hotel

E MOVING THINGS

Healthcare - IoT devices from many vendors

## STATIONARY THINGS

Cars connecting @ different locations

Operator-managed home Wi-Fi





# Step Up Your Wi-Fi and IoT.



## **DO YOU SEE THE VISION ?**

Thank-you!

https://www.aptilo.com



## WBA IoT Program 2021

## TIAGO RODRIGUES

CEO, WIRELESS BROADBAND ALLIANCE





### WBAIOT WORK GROUP

Call for Participation

**NIRELESS** 

BROADBAND ALLIANCE DRIVING NEXT WIRELESS EXPERIENCE

February 2021



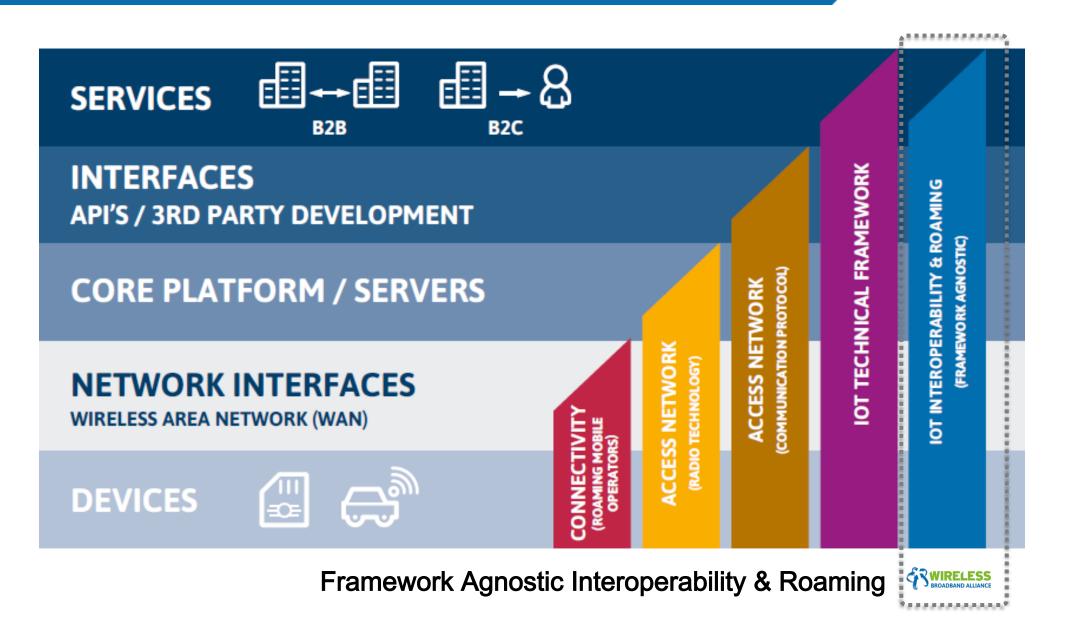


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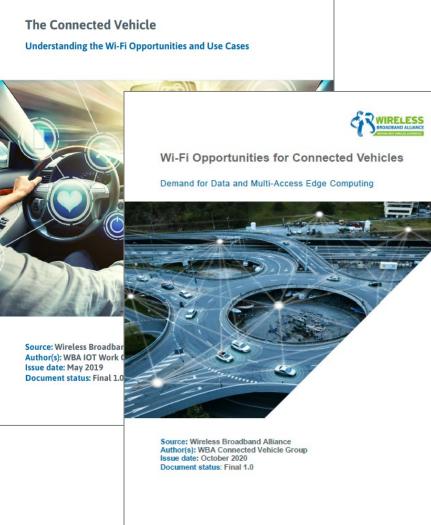




### IoT WG Track Record









http://www.wballiance.com/resources/wba -white-papers



#### WBA WORK GROUPS & PROJECTS

| <b>5G</b><br>Work Group                                   | <b>loT</b><br>Work Group                        | Next<br>Work (  |                             | <b>Roaming</b><br>Work Group                    | <b>Testing &amp; Interoperability</b><br>Work Group |
|---|---|---|-----------------------------|---|---|
| Leading Wi-Fi and 5G RAN<br>Convergence                   | Augmenting Wi-Fi<br>role in IoT                 | Fast-track<br>deployments                               | -                           | Incubating new busir<br>opportunities           | ness Achieving interoperable<br>Wi-Fi services      |
| 5G & WiFi Convergence in<br>Private 5G Networks           | Wi-Fi 6/6E<br>for Industrial IoT                | <b>Wi-F</b><br>Tria                                     | <b>Fi 6E</b><br>als         | Roaming Evolutio<br>PKIRadSec                   | n Captive Portal<br>Onboarding Evolution            |
|   | <b>Rural Wi-Fi</b><br>Starts Q3/Q4              | <b>In-H</b> e<br>Multi -AP                              |                             | In-Flight Connectiv                             | ity Wi-Fi IMSI Privacy<br>Protection                |
|   | <b>AR &amp; VR</b><br>Requirements<br>Starts Q4 | Requirements Deployment                                 |                             | Profiles & RCOIs<br>Prioritization<br>Starts Q1 | s Wi-Fi & Devices Identification                    |
| ξ   |   | Trackside C<br>& Spe<br>Start                           | ctrum                       | OpenRoaming<br>for Private LTE/50<br>Starts Q3  | G In progress Pipeline project                      |
| <b>WBAOpenRoaming™</b><br>Task Group                      | ng <sup>™</sup> Policy & Regulatory Affairs     |   | <b>Market</b><br>Work Group |   | WBA Certification<br>Task Group                     |
| Development of standards, federa<br>governance and trials | 5   | Industry liaison and advocacy of WBA<br>global programs |                             | tivities and industry<br>semination             | Addressing interoperability to foster adoption      |

### Call to Action



non-exhaustive







WBA PMO

Engage on projects via WBA extranet | PMO contact: pmo@wballiance.com



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